



LEADERSHIP 2

Advanced Skills for Inspiring Top Performance

Supervisors and managers are frequently looking for ways to create a more motivational environment at work. They want to inspire their staff to go above and beyond what is expected of them. They want to build an environment where every staff member is committed to doing their best. The Leadership 2 program is designed to build on the fundamentals of leadership, and help managers and supervisors create a working environment where everyone excels.

Program Length: 2.5 days or 5 half days

During this Program, Participants Can Expect to:

- Recognize what truly inspires people to perform
- Recognize that the same motivational approach doesn't work with everyone
- Learn methods for adapting their leadership approach to the unique behavioral style of each direct report
- Identify specific techniques and methods for encouraging and recognizing top performers
- Use delegation as a performance development tool
- Learn the value and impact of different approaches to listening
- Identify their individual strengths and development needs as a leader

After this Program, Participants Will Be Equipped to:

- Create an environment where people want to come to work and are inspired to do their best
- Develop a positive working atmosphere
- Adapt their communication approaches to the diverse needs of each staff member
- Implement a targeted Action Plan for their own highest performance
- Build their confidence as an effective leader

Major Topics:

The Leadership 2 program can be tailored to meet your targeted objectives, using a variety of blended learning techniques. Some of the modules available include:

Understanding Behavioral Styles	Recognizing your own style, identifying the style of others and learning methods for adapting one's approach
Igniting Exceptional Performance	Strategies for recognizing, encouraging and rewarding high achievement
Prioritization and Delegation	Prioritizing the importance (not urgency) of tasks, and identifying what and how to delegate
Listening	Utilizing the most effective approach to effectively listen
360 Degree Feedback and Planning	Creating an individualized Development Plan after receiving feedback from one's manager, direct reports and peers

Several assessment tools are utilized in this program: a DiSC® (Personal Profile System®) assessment, a Personal Listening Profile® and optional 360-Degree Feedback.



This program can be delivered in the traditional or virtual classroom. Optional self-paced on-line modules are also available.

We can facilitate and/or provide Train-the-Trainer resources.